

# MITCHELL A. DROSSMAN

## HEAD OF NATIONAL WEALTH STRATEGIES



Mitchell A. Drossman is Managing Director and Head of National Wealth Strategies (NWS) for the Chief Investment Office (CIO) within Bank of America Corporation. In this role, Mitchell manages and leads the NWS team in providing objective insight, thought leadership and education to help high net worth clients pursue their wealth and estate planning goals by integrating the full capabilities of our investment and financial planning services and by utilizing the broad range of Bank of America Corporation and its affiliates. With the team’s special emphasis on wealth transfer, philanthropy, business succession, asset holding and location strategies and cash flow analysis, the NWS team provides timely updates and commentary on tax and wealth planning developments. Mitchell also

works with individuals, families, closely-held family businesses, family offices and institutions in conjunction with their tax and legal advisors to facilitate wealth transfer, business succession (pre-and post-liquidity event strategies), wealth structuring and estate planning needs that are often complex requiring customized analysis and strategies.

Prior to joining Bank of America, Mitchell was an estate planning attorney with the New York City law firm of Proskauer Rose LLP, for approximately nine years. Mr. Drossman holds a Certified Public Accountant designation and was formerly with Ernst & Young, LLP. Mr. Drossman served on the Advisory Board of Practical Drafting, a highly regarded estate planning publication. He has spoken at numerous seminars including various Estate Planning Councils, New York University’s Summer Institute in Taxation (2007 to 2020), Florida Bar Attorney/Trust Officer Conference (2016), Minnesota State Bar Annual Probate & Trust Law Conference (2016), the UJA-Federation of New York’s Annual Estate, Tax and Financial Planning Conference (2011-2013), The College of William & Mary Marshall-Wythe School of Law’s Annual Tax Conference (2010 and 2009), and the ACTEC Annual Meeting (2007). Mr. Drossman has often been quoted in various publications, including The Wall Street Journal, Barron’s, Forbes, BusinessWeek and The New York Times.

Mr. Drossman is a Fellow in the American College of Trust and Estate Counsel (ACTEC). He has served as a member of the Association of the Bar of the City of New York (and its Committee on Estate and Gift Taxation, 1996-2000), the New York State Society of CPAs (and served as the Chair of the Committee on Income Taxation of Estates and Trusts), the New York State Bar Association (and its Trusts and Estates Section and Estate Planning Committee), the UJA-Federation’s Trusts and Estates Specialty Group (and served as Chair from 2009-2011), the Museum of Modern Art’s Planned Giving and Advisory Committee and is a member of the Alumni Admissions Board of Brooklyn Law School.

Mr. Drossman received his J.D. cum laude from Brooklyn Law School, where he served as Editor of the Law Review. Mitchell does not provide legal or tax advice in his role at Bank of America.

The Chief Investment Office (CIO) provides thought leadership on wealth management, investment strategy and global markets; portfolio management solutions; due diligence; and solutions oversight and data analytics. CIO viewpoints are developed for Bank of America Private Bank, a division of Bank of America, N.A., (“Bank of America”) and Merrill Lynch, Pierce, Fenner & Smith Incorporated (“MLPF&S” or “Merrill”), a registered broker-dealer, registered investment adviser and a wholly owned subsidiary of Bank of America Corporation.

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